

One to One Contacts Public Company Limited and its subsidiaries  
Report and consolidated interim financial statements  
For the three-month and nine-month periods ended  
30 September 2019

## **Independent Auditor's Report on Review of Interim Financial Information**

To the Shareholders of One to One Contacts Public Company Limited

I have reviewed the accompanying consolidated statement of financial position of One to One Contacts Public Company Limited and its subsidiaries as at 30 September 2019 the related consolidated statements of comprehensive income for the three-month and nine-month periods ended 30 September 2019, and the related consolidated statements of changes in shareholders' equity and cash flows for the nine-month periods ended 30 September 2019, as well as the condensed notes to the consolidated financial statements. I have also reviewed the separate financial information of One to One Contacts Public Company Limited for the same period. Management is responsible for the preparation and presentation of this interim financial information in accordance with Thai Accounting Standard 34 Interim Financial Reporting. My responsibility is to express a conclusion on this interim financial information based on my review.

### **Scope of Review**

I conducted my review in accordance with Thai Standard on Review Engagements 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Thai Standards on Auditing and consequently does not enable me to obtain assurance that I would become aware of all significant matters that might be identified in an audit. Accordingly, I do not express an audit opinion.

### **Conclusion**

Based on my review, nothing has come to my attention that causes me to believe that the accompanying interim financial information is not prepared, in all material respects, in accordance with Thai Accounting Standard 34 Interim Financial Reporting.

Siriwan Suratepin

Certified Public Accountant (Thailand) No. 4604

EY Office Limited

Bangkok: 5 November 2019

**One to One Contacts Public Company Limited and its subsidiaries**

**Statement of financial position**

**As at 30 September 2019**

(Unit: Thousand Baht)

	<u>Note</u>	<u>Consolidated financial statements</u>		<u>Separate financial statements</u>	
		<u>30 September 2019</u>	<u>31 December 2018</u>	<u>30 September 2019</u>	<u>31 December 2018</u>
		(Unaudited but reviewed)	(Audited)	(Unaudited but reviewed)	(Audited)
<b>Assets</b>					
<b>Current assets</b>					
Cash and cash equivalents	3	443,096	439,147	436,219	433,472
Current investments	4	100,805	970	100,805	970
Trade and other receivables	5	193,989	226,960	198,000	229,225
Accrued income	6	69,609	100,004	69,609	100,004
Inventories		3,479	4,540	3,479	4,540
Other current assets	7	52,115	46,836	51,813	46,715
<b>Total current assets</b>		<u>863,093</u>	<u>818,457</u>	<u>859,925</u>	<u>814,926</u>
<b>Non-current assets</b>					
Investment in subsidiaries	8	-	-	24,690	19,786
Equipment	9	66,531	80,403	66,262	79,858
Intangible assets	10	28,572	24,397	25,639	24,072
Deferred tax assets		7,779	8,519	7,779	8,519
Other non-current assets		8,891	10,471	8,482	10,037
<b>Total non-current assets</b>		<u>111,773</u>	<u>123,790</u>	<u>132,852</u>	<u>142,272</u>
<b>Total assets</b>		<u>974,866</u>	<u>942,247</u>	<u>992,777</u>	<u>957,198</u>

The accompanying notes are an integral part of the financial statements.

**One to One Contacts Public Company Limited and its subsidiaries**

**Statement of financial position (continued)**

**As at 30 September 2019**

(Unit: Thousand Baht)

	<u>Note</u>	<u>Consolidated financial statements</u>		<u>Separate financial statements</u>	
		<u>30 September 2019</u>	<u>31 December 2018</u>	<u>30 September 2019</u>	<u>31 December 2018</u>
		(Unaudited but reviewed)	(Audited)	(Unaudited but reviewed)	(Audited)
<b>Liabilities and shareholders' equity</b>					
<b>Current liabilities</b>					
Trade and other payables	11	62,554	52,822	62,463	51,875
Income tax payable		4	4	-	-
Other current liabilities	12	24,532	21,436	24,361	21,330
<b>Total current liabilities</b>		<b>87,090</b>	<b>74,262</b>	<b>86,824</b>	<b>73,205</b>
<b>Non-current liabilities</b>					
Provision for long-term employee benefits	13	21,781	13,640	21,781	13,640
Other non-current liabilities		1,137	2,580	1,135	2,578
<b>Total non-current liabilities</b>		<b>22,918</b>	<b>16,220</b>	<b>22,916</b>	<b>16,218</b>
<b>Total liabilities</b>		<b>110,008</b>	<b>90,482</b>	<b>109,740</b>	<b>89,423</b>
<b>Shareholders' equity</b>					
Share capital					
Registered					
280,000,000 ordinary shares of Baht 1 each		280,000	280,000	280,000	280,000
Issued and fully paid up					
280,000,000 ordinary shares of Baht 1 each		280,000	280,000	280,000	280,000
Share premium		304,419	304,419	304,419	304,419
Retained earnings					
Appropriated - statutory reserve		25,200	25,200	25,200	25,200
Unappropriated		255,185	242,112	273,418	258,156
Other components of shareholders' equity		54	34	-	-
<b>Total shareholders' equity</b>		<b>864,858</b>	<b>851,765</b>	<b>883,037</b>	<b>867,775</b>
<b>Total liabilities and shareholders' equity</b>		<b>974,866</b>	<b>942,247</b>	<b>992,777</b>	<b>957,198</b>

The accompanying notes are an integral part of the financial statements.

Directors

(Unaudited but reviewed)

**One to One Contacts Public Company Limited and its subsidiaries**

**Statement of comprehensive income**

**For the three-month period ended 30 September 2019**

(Unit: Thousand Baht except earnings per share expressed in Baht)

		<u>Consolidated financial statements</u>		<u>Separate financial statements</u>	
	<u>Note</u>	<u>2019</u>	<u>2018</u>	<u>2019</u>	<u>2018</u>
<b>Profit or loss:</b>					
<b>Revenues</b>					
Service income		185,133	174,901	183,707	173,553
Revenues from contract work		2,658	4,122	2,603	4,122
Revenues from sales		-	1,023	-	-
Other income	5	<u>28,089</u>	<u>2,632</u>	<u>28,214</u>	<u>2,764</u>
<b>Total revenues</b>		<u>215,880</u>	<u>182,678</u>	<u>214,524</u>	<u>180,439</u>
<b>Expenses</b>					
Cost of services		164,776	153,459	163,936	152,319
Cost of contract work		1,048	2,590	1,323	2,590
Cost of sales		-	203	-	-
Selling and services expenses		885	361	885	361
Administrative expenses		18,208	19,435	16,431	18,596
Other expenses		<u>165</u>	<u>358</u>	<u>165</u>	<u>358</u>
<b>Total expenses</b>		<u>185,082</u>	<u>176,406</u>	<u>182,740</u>	<u>174,224</u>
<b>Profit before finance cost</b>					
<b>and income tax expenses</b>		30,798	6,272	31,784	6,215
Finance cost		<u>(47)</u>	<u>(11)</u>	<u>(40)</u>	<u>(7)</u>
<b>Profit before income tax expenses</b>		30,751	6,261	31,744	6,208
Income tax expenses	14	<u>(4,806)</u>	<u>(1,999)</u>	<u>(4,793)</u>	<u>(1,986)</u>
<b>Profit for the period</b>		<u>25,945</u>	<u>4,262</u>	<u>26,951</u>	<u>4,222</u>

The accompanying notes are an integral part of the financial statements.

(Unaudited but reviewed)

**One to One Contacts Public Company Limited and its subsidiaries**

**Statement of comprehensive income (continued)**

**For the three-month period ended 30 September 2019**

(Unit: Thousand Baht except earnings per share expressed in Baht)

		<u>Consolidated financial statements</u>		<u>Separate financial statements</u>	
	<u>Note</u>	<u>2019</u>	<u>2018</u>	<u>2019</u>	<u>2018</u>
<b>Other comprehensive income:</b>					
<i>Other comprehensive income to be reclassified to profit or loss in subsequent periods:</i>					
Exchange differences on translation of financial statements in foreign currency		<u>4</u>	<u>(167)</u>	<u>-</u>	<u>-</u>
Other comprehensive income to be reclassified to profit or loss in subsequent periods		<u>4</u>	<u>(167)</u>	<u>-</u>	<u>-</u>
<i>Other comprehensive income not to be reclassified to profit or loss in subsequent periods:</i>					
Actuarial loss on defined benefit plan		(2,268)	-	(2,268)	-
Less: Income tax effect		<u>454</u>	<u>-</u>	<u>454</u>	<u>-</u>
Other comprehensive income not to be reclassified to profit or loss in subsequent periods - net of income tax		<u>(1,814)</u>	<u>-</u>	<u>(1,814)</u>	<u>-</u>
<b>Other comprehensive income for the period</b>		<u>(1,810)</u>	<u>(167)</u>	<u>(1,814)</u>	<u>-</u>
<b>Total comprehensive income for the period</b>		<u>24,135</u>	<u>4,095</u>	<u>25,137</u>	<u>4,222</u>
<b>Basic earnings per share</b>					
Profit attributable to equity holders of the Company	15	<u>0.09</u>	<u>0.02</u>	<u>0.10</u>	<u>0.01</u>
Weighted average number of ordinary share (Thousand shares)		<u>280,000</u>	<u>280,000</u>	<u>280,000</u>	<u>280,000</u>

The accompanying notes are an integral part of the financial statements.

(Unaudited but reviewed)

**One to One Contacts Public Company Limited and its subsidiaries**

**Statement of comprehensive income**

**For the nine-month period ended 30 September 2019**

(Unit: Thousand Baht except earnings per share expressed in Baht)

		<u>Consolidated financial statements</u>		<u>Separate financial statements</u>	
	<u>Note</u>	<u>2019</u>	<u>2018</u>	<u>2019</u>	<u>2018</u>
<b>Profit or loss:</b>					
<b>Revenues</b>					
Service income		553,726	518,327	549,604	514,370
Revenues from contract work		8,600	6,223	7,581	6,223
Revenues from sales		-	1,023	-	-
Other income	5	<u>32,147</u>	<u>6,006</u>	<u>32,476</u>	<u>6,370</u>
<b>Total revenues</b>		<u>594,473</u>	<u>531,579</u>	<u>589,661</u>	<u>526,963</u>
<b>Expenses</b>					
Cost of services		487,406	438,006	484,797	435,000
Cost of contract work		6,666	4,037	6,241	4,037
Cost of sales		-	203	-	-
Selling and services expenses		1,933	902	1,933	902
Administrative expenses		60,161	60,024	56,252	57,490
Other expenses		<u>1,105</u>	<u>919</u>	<u>1,105</u>	<u>919</u>
<b>Total expenses</b>		<u>557,271</u>	<u>504,091</u>	<u>550,328</u>	<u>498,348</u>
<b>Profit before finance cost</b>					
<b>and income tax expenses</b>		37,202	27,488	39,333	28,615
Finance cost		<u>(101)</u>	<u>(70)</u>	<u>(86)</u>	<u>(60)</u>
<b>Profit before income tax expenses</b>		37,101	27,418	39,247	28,555
Income tax expenses	14	<u>(2,614)</u>	<u>(5,941)</u>	<u>(2,571)</u>	<u>(5,890)</u>
<b>Profit for the period</b>		<u>34,487</u>	<u>21,477</u>	<u>36,676</u>	<u>22,665</u>

The accompanying notes are an integral part of the financial statements.

(Unaudited but reviewed)

**One to One Contacts Public Company Limited and its subsidiaries**

**Statement of comprehensive income (continued)**

**For the nine-month period ended 30 September 2019**

(Unit: Thousand Baht except earnings per share expressed in Baht)

	<u>Consolidated financial statements</u>		<u>Separate financial statements</u>	
<u>Note</u>	<u>2019</u>	<u>2018</u>	<u>2019</u>	<u>2018</u>
<b>Other comprehensive income:</b>				
<i>Other comprehensive income to be reclassified to profit or loss in subsequent periods:</i>				
Exchange differences on translation of financial statements in foreign currency	<u>20</u>	<u>(24)</u>	<u>-</u>	<u>-</u>
Other comprehensive income to be reclassified to profit or loss in subsequent periods	<u>20</u>	<u>(24)</u>	<u>-</u>	<u>-</u>
<i>Other comprehensive income not to be reclassified to profit or loss in subsequent periods:</i>				
Actuarial loss on defined benefit plan	(2,268)	-	(2,268)	-
Less: Income tax effect	<u>454</u>	<u>-</u>	<u>454</u>	<u>-</u>
Other comprehensive income not to be reclassified to profit or loss in subsequent periods - net of income tax	<u>(1,814)</u>	<u>-</u>	<u>(1,814)</u>	<u>-</u>
<b>Other comprehensive income for the period</b>	<u>(1,794)</u>	<u>(24)</u>	<u>(1,814)</u>	<u>-</u>
<b>Total comprehensive income for the period</b>	<u><u>32,693</u></u>	<u><u>21,453</u></u>	<u><u>34,862</u></u>	<u><u>22,665</u></u>
<b>Basic earnings per share</b>	15			
Profit attributable to equity holders of the Company	<u>0.12</u>	<u>0.08</u>	<u>0.13</u>	<u>0.08</u>
Weighted average number of ordinary share (Thousand shares)	<u>280,000</u>	<u>280,000</u>	<u>280,000</u>	<u>280,000</u>

The accompanying notes are an integral part of the financial statements.



(Unaudited but reviewed)

## One to One Contacts Public Company Limited and its subsidiaries

## Statement of changes in shareholders' equity

For the nine-month period ended 30 September 2019

(Unit: Thousand Baht)

<b>Consolidated financial statements</b>						
			<u>Retained earnings</u>		Other components of equity	Total
	Issued and paid up share capital	Share premium	Appropriated - statutory reserve	Unappropriated	on translation of financial statements in foreign currency	shareholders' equity
<b>Balance as at 1 January 2018</b>	280,000	304,419	24,000	254,992	59	863,470
Profit for the period	-	-	-	21,477	-	21,477
Other comprehensive income for the period	-	-	-	-	(24)	(24)
Total comprehensive income for the period	-	-	-	21,477	(24)	21,453
Dividend paid (Note 16)	-	-	-	(30,800)	-	(30,800)
<b>Balance as at 30 September 2018</b>	<u>280,000</u>	<u>304,419</u>	<u>24,000</u>	<u>245,669</u>	<u>35</u>	<u>854,123</u>
<b>Balance as at 1 January 2019</b>	280,000	304,419	25,200	242,112	34	851,765
Profit for the period	-	-	-	34,487	-	34,487
Other comprehensive income for the period	-	-	-	(1,814)	20	(1,794)
Total comprehensive income for the period	-	-	-	32,673	20	32,693
Dividend paid (Note 16)	-	-	-	(19,600)	-	(19,600)
<b>Balance as at 30 September 2019</b>	<u>280,000</u>	<u>304,419</u>	<u>25,200</u>	<u>255,185</u>	<u>54</u>	<u>864,858</u>

The accompanying notes are an integral part of the financial statements.

(Unaudited but reviewed)

**One to One Contacts Public Company Limited and its subsidiaries**

**Statement of changes in shareholders' equity (continued)**

**For the nine-month period ended 30 September 2019**

(Unit: Thousand Baht)

	<b>Separate financial statements</b>				<b>Total shareholders' equity</b>
	<b>Issued and paid up share capital</b>	<b>Share premium</b>	<b>Retained earnings Appropriated - statutory reserve</b>	<b>Unappropriated</b>	
<b>Balance as at 1 January 2018</b>	280,000	304,419	24,000	268,457	876,876
Profit for the period	-	-	-	22,665	22,665
Other comprehensive income for the period	-	-	-	-	-
Total comprehensive income for the period	-	-	-	22,665	22,665
Dividend paid (Note 16)	-	-	-	(30,800)	(30,800)
<b>Balance as at 30 September 2018</b>	<u>280,000</u>	<u>304,419</u>	<u>24,000</u>	<u>260,322</u>	<u>868,741</u>
<b>Balance as at 1 January 2019</b>	280,000	304,419	25,200	258,156	867,775
Profit for the period	-	-	-	36,676	36,676
Other comprehensive income for the period	-	-	-	(1,814)	(1,814)
Total comprehensive income for the period	-	-	-	34,862	34,862
Dividend paid (Note 16)	-	-	-	(19,600)	(19,600)
<b>Balance as at 30 September 2019</b>	<u>280,000</u>	<u>304,419</u>	<u>25,200</u>	<u>273,418</u>	<u>883,037</u>

The accompanying notes are an integral part of the financial statements.

(Unaudited but reviewed)

**One to One Contacts Public Company Limited and its subsidiaries**

**Cash flows statement**

**For the nine-month period ended 30 September 2019**

(Unit: Thousand Baht)

		<u>Consolidated financial statements</u>		<u>Separate financial statements</u>	
	<u>Note</u>	<u>2019</u>	<u>2018</u>	<u>2019</u>	<u>2018</u>
<b>Cash flows from operating activities</b>					
Profit before tax		37,101	27,418	39,247	28,555
Adjustments to reconcile profit before tax to net cash provided by (paid from) operating activities:					
Depreciation and amortisation	9, 10	28,737	25,527	28,364	24,563
Allowance for doubtful accounts		940	919	940	919
(Gain) loss on disposal of equipment		(371)	1	(371)	1
(Gain) loss on change in value of current investment in trading securities	4	165	(245)	165	(245)
Provision for long-term employee benefits		5,873	959	5,873	959
Unrealised (gain) loss on exchange		7	(5)	147	16
Interest income		<u>(29,774)</u>	<u>(4,339)</u>	<u>(29,766)</u>	<u>(4,336)</u>
Profit from operating activities before changes in operating assets and liabilities		42,678	50,235	44,599	50,432
Operating assets (increase) decrease					
Trade and other receivables		32,838	(33,758)	30,952	(33,603)
Accrued income		30,395	(11,473)	30,395	(11,430)
Inventories		1,061	2,000	1,061	2,000
Other current assets		6,892	4,126	7,044	4,239
Other non-current assets		1,580	890	1,555	890
Operating liabilities increase (decrease)					
Trade and other payables		13,096	(2,767)	13,979	(2,916)
Other current liabilities		3,096	(1,258)	3,031	(1,353)
Other non-current liabilities		<u>(1,443)</u>	<u>19</u>	<u>(1,443)</u>	<u>19</u>
Cash flows from operating activities		130,193	8,014	131,173	8,278
Cash received from withholding tax refundable		39	52	-	-
Cash paid for income tax		<u>(13,630)</u>	<u>(11,013)</u>	<u>(13,519)</u>	<u>(10,962)</u>
<b>Net cash flows from (used in) operating activities</b>		<u>116,602</u>	<u>(2,947)</u>	<u>117,654</u>	<u>(2,684)</u>

The accompanying notes are an integral part of the financial statements.

(Unaudited but reviewed)

**One to One Contacts Public Company Limited and its subsidiaries**

**Cash flows statement (continued)**

**For the nine-month period ended 30 September 2019**

(Unit: Thousand Baht)

		<u>Consolidated financial statements</u>		<u>Separate financial statements</u>	
	<u>Note</u>	<u>2019</u>	<u>2018</u>	<u>2019</u>	<u>2018</u>
<b>Cash flows from investing activities</b>					
Cash paid for current investment in fixed deposit with financial institution		(100,000)	-	(100,000)	-
Cash received from interest income		28,967	2,936	28,959	2,933
Cash outflows from purchase current investment in trading securities		-	(600)	-	(600)
Proceeds from disposals of equipment		383	1	383	1
Cash paid for acquisitions of equipment and intangible assets	9,10	(22,455)	(9,223)	(19,745)	(9,223)
Cash paid for investment in subsidiary	8	-	-	(4,904)	(4,000)
<b>Cash flows used in investing activities</b>		<u>(93,105)</u>	<u>(6,886)</u>	<u>(95,307)</u>	<u>(10,889)</u>
<b>Cash flows from financing activities</b>					
Dividend paid		(19,600)	(30,800)	(19,600)	(30,800)
<b>Net cash flows used in financing activities</b>		<u>(19,600)</u>	<u>(30,800)</u>	<u>(19,600)</u>	<u>(30,800)</u>
<b>Increase in translation adjustments</b>		<u>52</u>	<u>12</u>	<u>-</u>	<u>-</u>
<b>Net increase (decrease) in cash and cash equivalents</b>		<u>3,949</u>	<u>(40,621)</u>	<u>2,747</u>	<u>(44,373)</u>
Cash and cash equivalents at beginning of the period		<u>439,147</u>	<u>486,495</u>	<u>433,472</u>	<u>483,699</u>
<b>Cash and cash equivalents at end of the period</b>		<u><u>443,096</u></u>	<u><u>445,874</u></u>	<u><u>436,219</u></u>	<u><u>439,326</u></u>

**Supplement disclosures of cash flows information**

Non-cash items

Increase (decrease) in payable for equipment and intangible assets	9,10	(3,371)	2,459	(3,398)	2,459
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The accompanying notes are an integral part of the financial statements.

**One to One Contacts Public Company Limited and its subsidiaries**

**Notes to consolidated interim financial statements**

**For the three-month and nine-month periods ended 30 September 2019**

**1. General information**

**1.1 Corporate information**

One to One Contacts Public Company Limited (“the Company”) is a public company incorporated and domiciled in Thailand. Its parent company is Smart Corporation Public Company Limited which was incorporated in Thailand. The Company is principally engaged in providing customer contact center services. Its registered address is at 99/19, Moo 4, Software Park Building, 17th Floor, Chaengwattana Road, Klong Glur, Pak-Kred, Nonthaburi.

**1.2 Basis for the preparation of interim financial statements**

These interim financial statements are prepared in accordance with Thai Accounting Standard No. 34 “Interim Financial Reporting”, with the Company choosing to present condensed interim financial statements. However, the Company has presented the statements of financial position, comprehensive income, changes in shareholders’ equity, and cash flows in the same format as that used for the annual financial statements.

The interim financial statements are intended to provide information additional to that included in the latest annual financial statements. Accordingly, they focus on new activities, events, and circumstances so as not to duplicate information previously reported. These interim financial statements should therefore be read in conjunction with the latest annual financial statements.

The interim financial statements in Thai language are the official statutory financial statements of the Company. The interim financial statements in English language have been translated from the Thai language interim financial statements.

**1.3 Basis of consolidation**

These consolidated interim financial statements include the financial statements of One to One Contacts Public Company Limited and its subsidiaries and have been prepared on the same basis as that applied for the consolidated financial statements for the year ended 31 December 2018. There have been no structural changes related to subsidiaries during the current period.

## 1.4 New financial reporting standards

### (a) Financial reporting standards that became effective in the current period

During the period, the Company and its subsidiaries have adopted the revised (revised 2018) and new financial reporting standards and interpretations which are effective for fiscal periods beginning on or after 1 January 2019. These financial reporting standards were aimed at alignment with the corresponding International Financial Reporting Standards with most of the changes directed towards clarifying accounting treatment and providing accounting guidance for users of the standards. The adoption of these financial reporting standards does not have any significant impact on the Company's and its subsidiaries' financial statements. However, the new standard involves changes to key principles, which are summarised below:

#### **TFRS 15 Revenue from Contracts with Customers**

TFRS 15 supersedes the following accounting standards together with related interpretations.

TAS 11 (revised 2017)	Construction Contracts
TAS 18 (revised 2017)	Revenue
TSIC 31 (revised 2017)	Revenue - Barter Transactions Involving Advertising Services
TFRIC 13 (revised 2017)	Customer Loyalty Programmes
TFRIC 15 (revised 2017)	Agreements for the Construction of Real Estate
TFRIC 18 (revised 2017)	Transfers of Assets from Customers

Entities are to apply this standard to all contracts with customers unless those contracts fall within the scope of other standards. The standard establishes a five-step model to account for revenue arising from contracts with customers, with revenue being recognised at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer. The standard requires entities to exercise judgement, taking into consideration all of the relevant facts and circumstances when applying each step of the model.

This standard does not have any significant impact on the Company's and its subsidiaries' financial statements.

**(b) Financial reporting standards that became effective for fiscal years beginning on or after 1 January 2020**

The Federation of Accounting Professions issued a number of new and revised financial reporting standards and interpretations, which are effective for fiscal years beginning on or after 1 January 2020. These financial reporting standards were aimed at alignment with the corresponding International Financial Reporting Standards with most of the changes directed towards clarifying accounting treatment and providing accounting guidance for users of the standards except the following new standards which involve changes to key principles, which are summarised below.

**Financial reporting standards related to financial instruments**

A set of TFRSs related to financial instruments consists of five accounting standards and interpretations, as follows:

Financial reporting standards:

TFRS 7                                      Financial Instruments: Disclosures

TFRS 9                                      Financial Instruments

Accounting standard:

TAS 32                                      Financial Instruments: Presentation

Financial Reporting Standard Interpretations:

TFRIC 16                                   Hedges of a Net Investment in a Foreign Operation

TFRIC 19                                   Extinguishing Financial Liabilities with Equity Instruments

These TFRSs related to financial instruments make stipulations relating to the classification of financial instruments and their measurement at fair value or amortised cost (taking into account the type of instrument, the characteristics of the contractual cash flows and the Company's business model), calculation of impairment using the expected credit loss method, and hedge accounting. These include stipulations regarding the presentation and disclosure of financial instruments. When the TFRSs related to financial instruments are effective, some accounting standards, interpretations and guidance which are currently effective will be cancelled.

The management of the Company and its subsidiaries is currently evaluating the impact of these standards to the financial statements in the year when they are adopted.

## **TFRS 16 Leases**

TFRS 16 supersedes TAS 17 Leases together with related Interpretations. The standard sets out the principles for the recognition, measurement, presentation and disclosure of leases, and requires a lessee to recognise assets and liabilities for all leases with a term of more than 12 months, unless the underlying asset is low value.

Accounting by lessors under TFRS 16 is substantially unchanged from TAS 17. Lessors will continue to classify leases as either operating or finance leases using similar principles to those used under TAS 17.

The management of the Company and its subsidiaries is currently evaluating the impact of this standard on the financial statements in the year when it is adopted.

### **1.5 Significant accounting policies**

The interim financial statements are prepared using the same accounting policies and methods of computation as were used for the financial statements for the year ended 31 December 2018.

## **2. Related party transactions**

During the period, the Company and its subsidiaries had significant business transactions with related parties. Such transactions, which are summarised below, arose in the ordinary course of business and were concluded on commercial terms and bases agreed upon between the Company and its related parties. The pricing policies for these related party transactions are summarised as follows:

1. Sales and service prices are determined at market price, if there is unknown market price, sales price will be determined at cost plus a margin not over 15 percent. However, the pricing policy is subject to change depending on the type of business and market competition at the time being.
2. Outsourced Contact Center Services are determined at cost plus a margin not less than 10 percent.
3. IT service fees expenses to parent company are charged at the amount stated in the agreement which parent company sets base on cost plus a margin not over 5 percent.
4. Management fees and rental expenses are charged at the amount stated in the agreement.
5. Other service income and expenses are charged at a mutually agreed price.
6. Guarantee fee is charged between the parties at a rate of 0.3 percent per annum.
7. Directors and management's benefit expenses are charged as approved by shareholders' meeting or contractually agreed price.



(Unaudited but reviewed)

Significant business transactions between the Company and its related parties are as follows:

(Unit: Thousand Baht)

	For the three-month periods ended 30 September			
	Consolidated		Separate	
	financial statements		financial statements	
	2019	2018	2019	2018
<u>Transactions with subsidiary company</u>				
(eliminate from the consolidated financial statements)				
Cost of services	-	-	381	-
Other income	-	-	129	131
Acquisitions of fixed assets and intangible assets	-	-	474	-
<u>Transactions with parent company</u>				
Service income	88	89	88	89
Cost of services	65	65	65	65
Management fee expenses	1,200	1,200	1,200	1,200
IT service fee expenses	3,856	3,856	3,856	3,856
Rental and utility expenses	1,667	-	1,667	-
Other expenses	1,198	1	1,198	1
<u>Transactions with related companies</u>				
Revenue from contract work	1,405	-	-	-
Sales and Service income	2,821	4,506	2,821	4,506
Purchase of goods and service	1,458	981	1,458	981
Acquisitions of fixed assets	-	16	-	16
Rental and utility expenses	6,544	2,445	6,544	2,445
Other expenses	248	988	248	988

(Unaudited but reviewed)

(Unit: Thousand Baht)

For the nine-month periods ended 30 September

	Consolidated		Separate	
	financial statements		financial statements	
	2019	2018	2019	2018
<u>Transactions with subsidiary company</u>				
(eliminate from the consolidated financial statements)				
Revenue from contract work	-	-	386	-
Cost of services	-	-	381	-
Other income	-	-	390	392
Acquisitions of fixed assets and intangible assets	-	-	1,374	-
<u>Transactions with parent company</u>				
Service income	14,206	319	14,206	319
Cost of services	193	331	193	331
Acquisitions of fixed assets	-	2	-	2
Management fee expenses	3,600	3,600	3,600	3,600
IT service fee expenses	11,569	11,569	11,569	11,569
Rental and utility expenses	4,349	-	4,349	-
Other expenses	3,609	3	3,609	3
<u>Transactions with related companies</u>				
Revenue from contract work	1,405	-	-	-
Sales and Service income	8,478	15,564	8,478	15,564
Purchase of goods and service	3,808	3,905	3,808	3,905
Acquisitions of fixed assets	4	47	4	47
Rental and utility expenses	13,230	7,335	13,230	7,335
Other expenses	793	1,354	793	1,354

The balances of the accounts as at 30 September 2019 and 31 December 2018 between the Company and its related parties are as follows:

	(Unit: Thousand Baht)			
	Consolidated financial statements		Separate financial statements	
	30 September 2019	31 December 2018	30 September 2019	31 December 2018
<u>Trade accounts receivable - related parties (Note 5)</u>				
Parent company	3,418	32	3,418	32
Subsidiary companies	-	-	386	-
Related companies (related by shareholders and/or directors)	4,873	7,984	4,813	7,984
Total trade accounts receivable - related parties	8,291	8,016	8,617	8,016

(Unaudited but reviewed)

	Consolidated financial statements		Separate financial statements	
	30 September 2019	31 December 2018	30 September 2019	31 December 2018
(Unit: Thousand Baht)				
<u>Other receivables - related parties</u> (Note 5)				
Subsidiary companies	-	-	4,386	2,729
Total other receivables - related parties	-	-	4,386	2,729
<u>Accrued income - related parties</u> (Note 6)				
Parent company	-	5,516	-	5,516
Related companies (related by shareholders and directors)	1,005	1,272	1,005	1,272
Total accrued income - related parties	1,005	6,788	1,005	6,788
<u>Deposit - related parties</u>				
Parent company	1,842	-	1,842	-
Related companies (related by shareholders and/or directors)	4,113	1,630	4,113	1,630
Total deposit - related parties	5,955	1,630	5,955	1,630
<u>Trade accounts payable - related parties</u> (Note 11)				
Parent company	46	46	46	46
Related companies (related by shareholders and directors)	12,293	4,061	12,293	4,061
Total trade accounts payable - related parties	12,339	4,107	12,339	4,107
<u>Other payables - related parties</u> (Note 11)				
Parent company	12,916	3,509	12,916	3,509
Subsidiary company	-	-	849	-
Related companies (related by shareholders and directors)	73	25	73	25
Total other payables - related parties	12,989	3,534	13,838	3,534
<u>Accrued expenses - related parties</u> (Note 11)				
Parent company	382	-	382	-
Subsidiary company	-	-	60	-
Related companies (related by shareholders and directors)	1,318	726	1,318	726
Total accrued expenses - related parties	1,700	726	1,760	726
<u>Customer deposit - related parties</u>				
Related companies (related by shareholders and directors)	505	505	505	505
Total customer deposit - related parties	505	505	505	505

(Unaudited but reviewed)

### Directors and management's benefits

During the three-month and nine-month periods ended 30 September 2019 and 2018, the Company had employee benefit expenses payable to their directors and management as below.

	(Unit: Thousand Baht)			
	Consolidated and Separate financial statements			
	For the three-month periods ended 30 September		For the nine-month periods ended 30 September	
	<u>2019</u>	<u>2018</u>	<u>2019</u>	<u>2018</u>
Short-term employee benefits	5,759	4,569	16,602	10,677
Post-employment benefits	42	31	534	65
Total	<u>5,801</u>	<u>4,600</u>	<u>17,136</u>	<u>10,742</u>

### **Agreements with related parties**

#### Long-term rental and service agreements with related companies

- a) The Company entered into office space rental and facility service agreements with the parent company and a related company for its operation. These contracts were expired in April 2020. The Company has to pay a monthly rental and service fee approximately Baht 3.1 million (2018: with a related company Baht 0.8 million).

The commitment under the operating lease agreements with the related party are disclosed in Note 18.1 to the financial statements.

#### Service and management agreements with the parent company

- b) In January 2019, the Company entered into a one-year management agreement with Smart Corporation Public Company Limited, the parent company under which the Company has to pay a monthly service fee of Baht 0.4 million (2018: Baht 0.4 million).
- c) In May 2019, the Company entered into one-year information technology management agreement with Smart Corporation Public Company Limited, the parent company. This contract will expired in April 2020. The Company has to pay a monthly service fee of Baht 1.3 million (2018: Baht 1.3 million).

(Unaudited but reviewed)

### 3. Cash and cash equivalents

(Unit: Thousand Baht)

	Consolidated		Separate	
	financial statements		financial statements	
	30	31	30	31
	September	December	September	December
	2019	2018	2019	2018
Cash	151	151	132	131
Bank deposits	442,945	438,996	436,087	433,341
Total	443,096	439,147	436,219	433,472

As at 30 September 2019, bank deposits carried interests between 0.10 and 1.30 percent per annum (31 December 2018: 0.10 and 1.30 percent per annum).

### 4. Current investments

(Unit: Thousand Baht)

	Consolidated and Separate	
	financial statements	
	30	31
	September	December
	2019	2018
Trading securities (Note 4.1)	805	970
Fixed deposit with bank	100,000	-
Total	100,805	970

As at 30 September 2019, fixed deposits with a bank carried interests between 1.50 percent per annum (31 December 2018: nil).

#### 4.1 Current investment in trading securities

Movement of the current investment in trading securities account during the nine-month period ended 30 September 2019 are summarised below.

(Unit: Thousand Baht)

	Consolidated and Separate financial statements
<b>Balance as at 31 December 2018</b>	970
Loss on change in value	(165)
<b>Balance as at 30 September 2019</b>	805

(Unaudited but reviewed)

**5. Trade and other receivables**

(Unit: Thousand Baht)

	Consolidated financial statements		Separate financial statements	
	30 September	31 December	30 September	31 December
	2019	2018	2019	2018
<u>Trade accounts receivable - related parties</u> (Note 2)				
Aged on the basis of due dates				
Not yet due	1,539	1,503	1,479	1,503
Past due				
Up to 3 months	93	2,011	479	2,011
3 - 6 months	5,349	3,031	5,349	3,031
6 - 12 months	1,310	1,471	1,310	1,471
Total trade accounts receivable - related parties	8,291	8,016	8,617	8,016
<u>Trade accounts receivable - unrelated parties</u>				
Aged on the basis of due dates				
Not yet due	62,211	60,244	61,714	59,780
Past due				
Up to 3 months	84,079	63,838	83,875	63,838
3 - 6 months	33,516	5,741	33,516	5,741
6 - 12 months	5,085	15,245	5,085	15,245
Over 12 months	2,776	75,541	2,776	75,541
Total trade accounts receivable - unrelated parties	187,667	220,609	186,966	220,145
Total trade accounts receivable	195,958	228,625	195,583	228,161
Less: Allowance for doubtful debts	(2,776)	(1,836)	(2,776)	(1,836)
Total trade accounts receivable - net	193,182	226,789	192,807	226,325
<u>Other receivables</u>				
Other receivables - related parties (Note 2)	-	-	4,386	2,729
Accrued interest income	807	-	807	-
Other receivables	-	171	-	171
Total other receivables	807	171	5,193	2,900
<b>Total trade and other receivables</b>	<b>193,989</b>	<b>226,960</b>	<b>198,000</b>	<b>229,225</b>

(Unaudited but reviewed)

On 2 November 2015, the Company filed a lawsuit with the Civil Court, seeking settlement of a government agency as a trade account receivable (unrelated party) that was past due totaling approximately Baht 78.4 million (included accrued income amounted to approximately Baht 3.7 million) for contact center service. On 21 November 2016, the Civil Court ordered that such government agency has to repay the full amount of debt, with interest charged, to the Company. Later, on 19 January 2017, the government agency appealed against the Civil Court's verdict and on 15 August 2017, the Appeal Court affirmed the judgment of the Court of First Instance and such government agency is to repay the full amount of debt, with interest charged, to the Company. However, on 13 September 2017, the government agency appealed against the Appeal Court's verdict and filed an appeal with the Supreme Court.

Finally on 2 August 2019, the Supreme Court affirmed the judgment of the Appeal Court and such government agency is to repay the full amount of debt with interest and court fees totaling of Baht 104.5 million which include the interest charged by Baht 25.6 million on 13 September 2019, to the Company.

## 6. Accrued income

	(Unit: Thousand Baht)			
	Consolidated financial statements		Separate financial statements	
	30 September 2019	31 December 2018	30 September 2019	31 December 2018
<u>Accrued income - related parties (Note 2)</u>				
Aged on the basis of recorded dates				
Up to 3 months	1,005	6,724	1,005	6,724
6 - 12 months	-	64	-	64
Total accrued income - related parties	1,005	6,788	1,005	6,788
<u>Accrued income - unrelated parties</u>				
Aged on the basis of recorded dates				
Up to 3 months	65,240	82,107	65,240	82,107
3 - 6 months	2,774	7,080	2,774	7,080
6 - 12 months	590	287	590	287
Over 12 months	-	3,742	-	3,742
Total accrued income - unrelated parties	68,604	93,216	68,604	93,216
Total	69,609	100,004	69,609	100,004

(Unaudited but reviewed)

**7. Other current assets**

(Unit: Thousand Baht)

	Consolidated financial statements		Separate financial statements	
	30 September 2019	31 December 2018	30 September 2019	31 December 2018
	Withholding tax deducted at source	44,810	32,639	44,742
Prepaid expenses	4,433	10,650	4,209	10,630
Undue input value added tax	1,246	990	1,302	990
Others	1,626	2,557	1,560	2,495
<b>Total</b>	<b>52,115</b>	<b>46,836</b>	<b>51,813</b>	<b>46,715</b>

**8. Investments in subsidiaries**

Details of investments in subsidiaries as presented in separate financial statements are as follows:

(unit: Thousand Baht)

Company's name	Paid-up capital		Shareholding percentage		Cost		Allowance for impairment of investment		Carrying amounts -net	
	30 September 2019	31 December 2018	30 September 2019	31 December 2018	30 September 2019	31 December 2018	30 September 2019	31 December 2018	30 September 2019	31 December 2018
			(%)	(%)						
One to One Professional Company Limited	Baht 2 Million	Baht 2 Million	100	100	2,000	2,000	(35)	(35)	1,965	1,965
One to One (Cambodia) Company Limited	600,000 USD	440,000 USD	100	100	19,725	14,821	-	-	19,725	14,821
Inno Hub Company Limited	Baht 3 Million	Baht 3 Million	100	100	3,000	3,000	-	-	3,000	3,000
<b>Total</b>					<b>24,725</b>	<b>19,821</b>	<b>(35)</b>	<b>(35)</b>	<b>24,690</b>	<b>19,786</b>

**Addition registered share capital**

On 8 August 2018, a meeting of the Board of Director of the Company pass a resolution to approve the increase of One to One (Cambodia) Company Limited, a subsidiary company, share capital from USD 440,000 (88,000 ordinary shares of USD 5 each) to USD 600,000 (120,000 ordinary shares of USD 5 each) through an issuance of addition 32,000 ordinary shares of USD 5 each. The Company fully paid in July 2019. The subsidiary company registered the addition share capital with the Ministry of Commerce on 9 September 2019.



(Unaudited but reviewed)

## 9. Equipment

Movements of equipment account during the nine-month period ended 30 September 2019 were summarised below.

	(Unit: Thousand Baht)	
	Consolidated financial statements	Separate financial statements
<b>Net book value as at 31 December 2018</b>	80,403	79,858
Acquisitions during the period - at cost		
Decrease in account payable for purchase of equipment during the period	(2,960)	(2,987)
Cash paid for acquisitions of equipment	13,477	13,453
Total	10,517	10,466
Disposals during the period - net book value at disposal		
Proceeds from disposals equipment	(383)	(383)
Gain on disposals equipment	371	371
Total	(12)	(12)
Depreciation for the period	(24,362)	(24,050)
Exchange differences on translation of financial statements in foreign currencies	(15)	-
<b>Net book value as at 30 September 2019</b>	<u>66,531</u>	<u>66,262</u>

## 10. Intangible assets

Movement of intangible assets account (computer software) during the nine-month period ended 30 September 2019 were summarised below.

	(Unit: Thousand Baht)	
	Consolidated financial statements	Separate financial statements
<b>Net book value as at 31 December 2018</b>	24,397	24,072
Acquisitions during the period - at cost		
Decrease in account payable for purchase of intangible assets during the period	(411)	(411)
Cash paid for acquisitions of intangible assets	8,978	6,292
Total	8,567	5,881
Amortisation for the period	(4,375)	(4,314)
Exchange differences on translation of financial statements in foreign currencies	(17)	-
<b>Net book value as at 30 September 2019</b>	<u>28,572</u>	<u>25,639</u>

(Unaudited but reviewed)

**11. Trade and other payables**

	(Unit: Thousand Baht)			
	Consolidated		Separate	
	financial statements		financial statements	
	30	31	30	31
	September	December	September	December
	2019	2018	2019	2018
Trade accounts payable - unrelated parties	2,678	4,337	2,678	4,337
Trade accounts payable - related parties (Note 2)	12,339	4,107	12,339	4,107
Other payables - unrelated parties	5,475	7,109	5,283	6,992
Other payables - related parties (Note 2)	12,989	3,534	13,838	3,534
Accrued project cost	1,425	1,365	1,252	1,181
Accrued expenses - unrelated parties	25,948	31,644	25,313	30,998
Accrued expenses - related parties (Note 2)	1,700	726	1,760	726
Total trade and other payables	<u>62,554</u>	<u>52,822</u>	<u>62,463</u>	<u>51,875</u>

**12. Other current liabilities**

	(Unit: Thousand Baht)			
	Consolidated		Separate	
	financial statements		financial statements	
	30	31	30	31
	September	December	September	December
	2019	2018	2019	2018
Undue output VAT	12,364	14,552	12,486	14,560
Value added tax payable	9,645	4,955	9,573	4,913
Others	2,523	1,929	2,302	1,857
Total other current liabilities	<u>24,532</u>	<u>21,436</u>	<u>24,361</u>	<u>21,330</u>

**13. Provision for long-term employee benefits**

On 5 April 2019, The Labor Protection Act (No. 7) B.E. 2562 was announced in the Royal Gazette. This stipulates additional legal severance pay rates for employees who have worked for an uninterrupted period of twenty years or more, with such employees entitled to receive not less than 400 days' compensation at the latest wage rate. The law is effective from 5 May 2019. This change is considered a post-employment benefits plan amendment and the Company and its subsidiaries have additional long-term employee benefit liabilities of Baht 4.7 million (Separate financial statements: Baht 4.7 million) as a result. The Company and its subsidiaries reflected the effect of the change by recognising past service costs as expenses in the comprehensive income statement in the second quarter of 2019.

(Unaudited but reviewed)

#### 14. Income tax

Interim corporate income tax is calculated on profit before income tax for the period, using the estimated effective tax rate for the year.

Income tax expenses for the three-month and nine-month periods ended 30 September 2019 and 2018 are made up as follows:

(Unit: Thousand Baht)

	For the three-month periods ended 30 September			
	Consolidated		Separate	
	financial statements	financial statements	financial statements	financial statements
	2019	2018	2019	2018
<b>Current income tax:</b>				
Interim corporate income tax charge	1,390	13	1,377	-
<b>Deferred tax:</b>				
Relating to origination and reversal of temporary differences	3,416	1,986	3,416	1,986
<b>Income tax expenses reported in the income statement</b>	<u>4,806</u>	<u>1,999</u>	<u>4,793</u>	<u>1,986</u>

(Unit: Thousand Baht)

	For the nine-month periods ended 30 September			
	Consolidated		Separate	
	financial statements	financial statements	financial statements	financial statements
	2019	2018	2019	2018
<b>Current income tax:</b>				
Interim corporate income tax charge	1,420	51	1,377	-
<b>Deferred tax:</b>				
Relating to origination and reversal of temporary differences	1,194	5,890	1,194	5,890
<b>Income tax expenses reported in the income statement</b>	<u>2,614</u>	<u>5,941</u>	<u>2,571</u>	<u>5,890</u>

#### 15. Earnings per share

Basic earnings per share is calculated by dividing profit for the period (excluding other comprehensive income) by the weighted average number of ordinary shares in issue during the period.

(Unaudited but reviewed)

## 16. Dividends

	Approved by	Total dividends (Million)	Dividends per share (Baht)	Paid on
<b>2019</b>				
Dividends from 2018 earnings	Annual General Meeting of the shareholders on 26 April 2019	22.4	0.08	
Less: Interim dividend on earnings for the period as from January to June 2018	A meeting of Board of Directors on 8 August 2018	(11.2)	(0.04)	6 September 2018
Dividends from income for the year 2018 paid in 2019		11.2	0.04	22 May 2019
Add: Interim dividend on earnings for the period as from January to June 2019	A meeting of Board of Directors on 6 August 2019	8.4	0.03	5 September 2019
Total dividend paid for nine-month period ended 30 September 2019		<u>19.6</u>	<u>0.07</u>	
<b>2018</b>				
Dividends from 2017 earnings	Annual General Meeting of the shareholders on 27 April 2018	42.0	0.15	
Less: Interim dividend on earnings for the period as from January to June 2017	A meeting of Board of Directors on 8 August 2017	(22.4)	(0.08)	5 September 2017
Dividends from income for the year 2017 paid in 2018		19.6	0.07	21 May 2018
Add: Interim dividend on earnings for the period as from January to June 2018	A meeting of Board of Directors on 8 August 2018	11.2	0.04	6 September 2018
Total dividend paid for nine-month period ended 30 September 2018		<u>30.8</u>	<u>0.11</u>	

(Unaudited but reviewed)

## 17. Segment information

The Company and its subsidiaries are organised into business units based on its products and services. During the current period, the Company and its subsidiaries have not changed the organisation of their reportable segments.

The following tables present revenue and profit information regarding the Company and its subsidiaries' operating segments for the three-month and nine-month periods ended 30 September 2019 and 2018, respectively.

(Unit: Thousand Baht)

	For the three-month periods ended 30 September									
	Outsourced Contact Center Services and System Maintenance		Turnkey Total Solutions		Total reportable segments		Adjustments and eliminations		Consolidated	
	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018
Sales, contract work and service income										
Revenue from external customers	181,837	170,306	2,603	5,145	184,440	175,451	-	-	184,440	175,451
Revenue from related parties	3,676	4,595	529	-	4,205	4,595	(854)	-	3,351	4,595
Total sales, contract work and service income	185,513	174,901	3,132	5,145	188,645	180,046	(854)	-	187,791	180,046
Cost of sales, contract work and services	(165,156)	(153,459)	(1,314)	(2,793)	(166,470)	(156,252)	646	-	(165,824)	(156,252)
Segment profit	20,357	21,442	1,818	2,352	22,175	23,794	(208)	-	21,967	23,794
Other income									28,089	2,632
Selling and service expenses									(885)	(361)
Administrative expenses									(18,208)	(19,435)
Other expenses									(165)	(358)
Finance cost									(47)	(11)
Profit before income tax expenses									30,751	6,261
Income tax expenses									(4,806)	(1,999)
Profit for the period									25,945	4,262

(Unaudited but reviewed)

(Unit: Thousand Baht)

For the nine-month periods ended 30 September

	Outsourced Contact Center Services and System Maintenance		Turnkey Total Solutions		Total reportable segments		Adjustments and eliminations		Consolidated	
	<u>2019</u>	<u>2018</u>	<u>2019</u>	<u>2018</u>	<u>2019</u>	<u>2018</u>	<u>2019</u>	<u>2018</u>	<u>2019</u>	<u>2018</u>
Sales, contract work and service income										
Revenue from external customers	531,041	502,444	7,195	7,246	538,236	509,690	-	-	538,236	509,690
Revenue from related parties	23,065	15,883	3,165	-	26,230	15,883	(2,140)	-	24,090	15,883
Total sales, contract work and service income	554,106	518,327	10,360	7,246	564,466	525,573	(2,140)	-	562,326	525,573
Cost of sales, contract work and services	(487,786)	(438,006)	(7,713)	(4,240)	(495,499)	(442,246)	1,427	-	(494,072)	(442,246)
Segment profit	66,320	80,321	2,647	3,006	68,967	83,327	(713)	-	68,254	83,327
Other income									32,147	6,006
Selling and service expenses									(1,933)	(902)
Administrative expenses									(60,161)	(60,024)
Other expenses									(1,105)	(919)
Finance cost									(101)	(70)
Profit before income tax expenses									37,101	27,418
Income tax expenses									(2,614)	(5,941)
Profit for the period									<u>34,487</u>	<u>21,477</u>

## 18. Commitments and contingent liabilities

The Company and its subsidiaries have commitments and contingent liabilities other than those disclosed in other notes to financial statements as follows:

### 18.1 Operating lease commitments

The Company and its subsidiaries have entered into several lease agreements in respect of the rental and services. The terms of agreements are generally between 1 and 3 years.

(Unaudited but reviewed)

Future minimum lease payments required under these non-cancellable operating leases contracts were as follows:

(Unit: Million)

	Consolidated		Separate	
	financial statements		financial statements	
	30	31	30	31
	September	December	September	December
	2019	2018	2019	2018
Currency: Baht				
Payable within				
1 year	36.1	34.9	36.0	34.9
2 - 3 years	19.0	19.1	19.0	19.1
	<u>55.1</u>	<u>54.0</u>	<u>55.0</u>	<u>54.0</u>
Currency: US dollar				
Payable within				
1 year	0.01	0.05	-	-
	<u>0.01</u>	<u>0.05</u>	<u>-</u>	<u>-</u>

## 18.2 Guarantees

As at 30 September 2019, there were outstanding bank guarantees of approximately Baht 104.8 million (31 December 2018: Baht 88.8 million) issued by banks on behalf of the Company in respect of certain performance bonds as required in the normal course of business. The details of bank guarantees are as follows:

(Unit: Million Baht)

	Consolidated and separate	
	financial statements	
	30 September	31 December
	2019	2018
Performance guarantees	104.5	88.5
Guarantee electricity use	0.3	0.3
	<u>104.8</u>	<u>88.8</u>

(Unaudited but reviewed)

### 18.3 Foreign currency risk

The Company's and its subsidiaries' exposure to foreign currency risk arises mainly from advance to subsidiary and trading transactions that are denominated in foreign currencies.

The balances of financial assets and liabilities denominated in foreign currencies were summarised below.

Foreign currency	Consolidated		Separate		Contractual exchange rate	
	financial statements		financial statements			
	30	31	30	31	30	31
	September	December	September	December	September	December
	2019	2018	2019	2018	2019	2018
	(Million)		(Million)		(Baht per 1 foreign currency unit)	
<b>Financial assets</b>						
US dollar	-	-	0.08	0.08	30.4176	32.2848
<b>Financial liabilities</b>						
US dollar	-	0.01	-	0.01	30.7661	32.6148

### 19. Fair value of financial instruments

As at 30 September 2019, the Company had the assets that were measured at fair value using different levels of inputs as follows:

	(Unit: Million Baht)
	Consolidated and separate financial statements
	Level 1
<b>Assets measured at fair value</b>	
Held for trade investments	
Equity instruments	0.81

During the current period, there was no transfer within the fair value hierarchy.

### 20. Approval of interim financial statements

These interim financial statements were authorised for issue by the Company's authorised directors on 5 November 2019.