

One to One Contacts Public Company Limited and its subsidiaries
Report and consolidated interim financial statements
For the three-month period ended 31 March 2018

Independent Auditor's Report on Review of Interim Financial Information

To the Shareholders of One to One Contacts Public Company Limited

I have reviewed the accompanying consolidated statement of financial position of One to One Contacts Public Company Limited and its subsidiaries as at 31 March 2018, the related consolidated statements of comprehensive income, changes in shareholders' equity and cash flows for the three-month period then ended, as well as the condensed notes to the consolidated financial statements. I have also reviewed the separate financial information of One to One Contacts Public Company Limited for the same period. Management is responsible for the preparation and presentation of this interim financial information in accordance with Thai Accounting Standard 34 Interim Financial Reporting. My responsibility is to express a conclusion on this interim financial information based on my review.

Scope of Review

I conducted my review in accordance with Thai Standard on Review Engagements 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Thai Standards on Auditing and consequently does not enable me to obtain assurance that I would become aware of all significant matters that might be identified in an audit. Accordingly, I do not express an audit opinion.

Conclusion

Based on my review, nothing has come to my attention that causes me to believe that the accompanying interim financial information is not prepared, in all material respects, in accordance with Thai Accounting Standard 34 Interim Financial Reporting.

Siriwan Suratepin

Certified Public Accountant (Thailand) No. 4604

EY Office Limited

Bangkok: 7 May 2018

One to One Contacts Public Company Limited and its subsidiaries

Statement of financial position

As at 31 March 2018

(Unit: Thousand Baht)

	<u>Note</u>	<u>Consolidated financial statements</u>		<u>Separate financial statements</u>	
		<u>31 March 2018</u>	<u>31 December 2017</u>	<u>31 March 2018</u>	<u>31 December 2017</u>
		(Unaudited but reviewed)	(Audited)	(Unaudited but reviewed)	(Audited)
Assets					
Current assets					
Cash and cash equivalents	3	478,566	486,495	475,948	483,699
Temporary investment in trading securities	4	330	610	330	610
Trade and other receivables	5	254,470	219,904	256,518	222,275
Accrued income	6	62,046	82,495	62,089	82,538
Inventories		3,603	4,554	3,603	4,554
Other current assets	7	33,684	31,344	33,541	31,212
Total current assets		<u>832,699</u>	<u>825,402</u>	<u>832,029</u>	<u>824,888</u>
Non-current assets					
Investment in subsidiaries	8	-	-	18,786	15,786
Equipment	9	63,538	69,489	62,323	67,935
Intangible assets	10	25,724	26,379	25,279	25,868
Deferred tax assets		13,624	15,420	13,624	15,420
Other non-current assets		9,436	9,834	9,020	9,400
Total non-current assets		<u>112,322</u>	<u>121,122</u>	<u>129,032</u>	<u>134,409</u>
Total assets		<u>945,021</u>	<u>946,524</u>	<u>961,061</u>	<u>959,297</u>

The accompanying notes are an integral part of the financial statements.

One to One Contacts Public Company Limited and its subsidiaries

Statement of financial position (continued)

As at 31 March 2018

(Unit: Thousand Baht)

	<u>Note</u>	Consolidated financial statements		Separate financial statements	
		<u>31 March 2018</u>	<u>31 December 2017</u>	<u>31 March 2018</u>	<u>31 December 2017</u>
		(Unaudited but reviewed)	(Audited)	(Unaudited but reviewed)	(Audited)
Liabilities and shareholders' equity					
Current liabilities					
Trade and other payables	11	36,285	47,570	38,521	46,971
Income tax payable		4	5	-	-
Other current liabilities	12	23,755	22,338	23,531	22,311
Total current liabilities		60,044	69,913	62,052	69,282
Non-current liabilities					
Provision for long-term employee benefits		10,821	10,501	10,821	10,501
Other non-current liabilities		2,616	2,640	2,614	2,638
Total non-current liabilities		13,437	13,141	13,435	13,139
Total liabilities		73,481	83,054	75,487	82,421
Shareholders' equity					
Share capital					
Registered					
280,000,000 ordinary shares of Baht 1 each		280,000	280,000	280,000	280,000
Issued and fully paid up					
280,000,000 ordinary shares of Baht 1 each		280,000	280,000	280,000	280,000
Share premium		304,419	304,419	304,419	304,419
Retained earnings					
Appropriated - statutory reserve		24,000	24,000	24,000	24,000
Unappropriated		263,103	254,992	277,155	268,457
Other components of shareholders' equity		18	59	-	-
Total shareholders' equity		871,540	863,470	885,574	876,876
Total liabilities and shareholders' equity		945,021	946,524	961,061	959,297

The accompanying notes are an integral part of the financial statements.

Directors

(Unaudited but reviewed)

One to One Contacts Public Company Limited and its subsidiaries**Statement of comprehensive income****For the three-month period ended 31 March 2018**

(Unit: Thousand Baht except earnings per share expressed in Baht)

	Note	Consolidated financial statements		Separate financial statements	
		2018	2017	2018	2017
Profit or loss:					
Revenues					
Service income		166,950	239,777	165,659	238,219
Revenues from contract work		1,205	1,180	1,205	-
Other income		1,835	1,448	1,941	1,669
Total revenues		<u>169,990</u>	<u>242,405</u>	<u>168,805</u>	<u>239,888</u>
Expenses					
Cost of services		137,675	191,516	136,755	190,288
Cost of contract work		1,064	885	1,064	-
Selling expenses		279	756	279	756
Administrative expenses		20,759	17,981	19,925	17,066
Other expenses		280	-	280	-
Total expenses		<u>160,057</u>	<u>211,138</u>	<u>158,303</u>	<u>208,110</u>
Profit before finance cost and income tax expenses		9,933	31,267	10,502	31,778
Finance cost		(11)	(21)	(8)	(14)
Profit before income tax expenses		9,922	31,246	10,494	31,764
Income tax expenses	13	(1,811)	(5,762)	(1,796)	(5,736)
Profit for the period		<u>8,111</u>	<u>25,484</u>	<u>8,698</u>	<u>26,028</u>
Other comprehensive income:					
<i>Other comprehensive income to be reclassified to profit or loss in subsequent periods:</i>					
Exchange differences on translation of financial statements in foreign currency		(41)	(168)	-	-
Other comprehensive income to be reclassified to profit or loss in subsequent periods		(41)	(168)	-	-
Other comprehensive income for the period		<u>(41)</u>	<u>(168)</u>	<u>-</u>	<u>-</u>
Total comprehensive income for the period		<u>8,070</u>	<u>25,316</u>	<u>8,698</u>	<u>26,028</u>
Basic earnings per share					
Profit attributable to equity holders of the Company	14	<u>0.03</u>	<u>0.09</u>	<u>0.03</u>	<u>0.09</u>
Weighted average number of ordinary share (Thousand shares)		<u>280,000</u>	<u>280,000</u>	<u>280,000</u>	<u>280,000</u>

The accompanying notes are an integral part of the financial statements.

(Unaudited but reviewed)

One to One Contacts Public Company Limited and its subsidiaries

Statement of changes in shareholders' equity

For the three-month period ended 31 March 2018

(Unit: Thousand Baht)

	Consolidated financial statements					Total shareholders' equity
	Issued and paid up share capital	Share premium	Retained earnings Appropriated - statutory reserve	Unappropriated	Other components of equity Exchange differences on translation of financial statements in foreign currency	
Balance as at 1 January 2017	280,000	304,419	21,300	268,462	307	874,488
Profit for the period	-	-	-	25,484	-	25,484
Other comprehensive income for the period	-	-	-	-	(168)	(168)
Total comprehensive income for the period	-	-	-	25,484	(168)	25,316
Balance as at 31 March 2017	<u>280,000</u>	<u>304,419</u>	<u>21,300</u>	<u>293,946</u>	<u>139</u>	<u>899,804</u>
Balance as at 1 January 2018	280,000	304,419	24,000	254,992	59	863,470
Profit for the period	-	-	-	8,111	-	8,111
Other comprehensive income for the period	-	-	-	-	(41)	(41)
Total comprehensive income for the period	-	-	-	8,111	(41)	8,070
Balance as at 31 March 2018	<u>280,000</u>	<u>304,419</u>	<u>24,000</u>	<u>263,103</u>	<u>18</u>	<u>871,540</u>

The accompanying notes are an integral part of the financial statements.

(Unaudited but reviewed)

One to One Contacts Public Company Limited and its subsidiaries

Statement of changes in shareholders' equity (continued)

For the three-month period ended 31 March 2018

(Unit: Thousand Baht)

	Separate financial statements				Total shareholders' equity
	Issued and paid up share capital	Share premium	Retained earnings Appropriated - statutory reserve	Unappropriated	
Balance as at 1 January 2017	280,000	304,419	21,300	278,950	884,669
Profit for the period	-	-	-	26,028	26,028
Other comprehensive income for the period	-	-	-	-	-
Total comprehensive income for the period	-	-	-	26,028	26,028
Balance as at 31 March 2017	<u>280,000</u>	<u>304,419</u>	<u>21,300</u>	<u>304,978</u>	<u>910,697</u>
Balance as at 1 January 2018	280,000	304,419	24,000	268,457	876,876
Profit for the period	-	-	-	8,698	8,698
Other comprehensive income for the period	-	-	-	-	-
Total comprehensive income for the period	-	-	-	8,698	8,698
Balance as at 31 March 2018	<u>280,000</u>	<u>304,419</u>	<u>24,000</u>	<u>277,155</u>	<u>885,574</u>

The accompanying notes are an integral part of the financial statements.

(Unaudited but reviewed)

One to One Contacts Public Company Limited and its subsidiaries**Cash flows statement****For the three-month period ended 31 March 2018**

(Unit: Thousand Baht)

	Note	<u>Consolidated financial statements</u>		<u>Separate financial statements</u>	
		<u>2018</u>	<u>2017</u>	<u>2018</u>	<u>2017</u>
Cash flows from operating activities					
Profit before tax		9,922	31,246	10,494	31,764
Adjustments to reconcile profit before tax to net cash provided by (paid from) operating activities:					
Depreciation and amortisation		8,405	22,718	8,087	22,301
(Gain) loss on change in value of temporary investment in trading securities	4	280	(80)	280	(80)
Provision for long-term employee benefits		320	579	320	579
Unrealised (gain) loss on exchange		(21)	(36)	88	153
Interest income		(1,429)	(935)	(1,429)	(935)
Profit from operating activities before changes in operating assets and liabilities		17,477	53,492	17,840	53,782
Operating assets (increase) decrease					
Trade and other receivables		(33,147)	(2,476)	(32,933)	(1,006)
Accrued income		20,449	(7,582)	20,449	(7,903)
Inventories		951	1,380	951	1,380
Other current assets		882	(7,634)	946	(7,363)
Other assets		398	45	380	28
Operating liabilities increase (decrease)					
Trade and other payables		(12,728)	(29,461)	(12,893)	(29,648)
Other current liabilities		1,417	(1,481)	1,220	(1,472)
Other non-current liabilities		(24)	-	(24)	-
Cash flows from operating activities		(4,325)	6,283	(4,064)	7,798
Cash paid for income tax		(3,291)	(5,270)	(3,275)	(5,223)
Cash received from withholding tax refundable		53	-	-	-
Net cash flows from (used in) operating activities		(7,563)	1,013	(7,339)	2,575

The accompanying notes are an integral part of the financial statements.

(Unaudited but reviewed)

One to One Contacts Public Company Limited and its subsidiaries

Cash flows statement (continued)

For the three-month period ended 31 March 2018

(Unit: Thousand Baht)

		Consolidated financial statements		Separate financial statements	
	Note	2018	2017	2018	2017
Cash flows from investing activities					
Cash received from interest income		10	11	10	11
Cash paid for acquisitions of equipment		(422)	(6,292)	(422)	(6,292)
Cash flows used in investing activities					
		(412)	(6,281)	(412)	(6,281)
Increase (decrease) in translation adjustments		46	(32)	-	-
Net decrease in cash and cash equivalents					
		(7,929)	(5,300)	(7,751)	(3,706)
Cash and cash equivalents at beginning of the period		486,495	350,139	483,699	344,968
Cash and cash equivalents at end of the period	3	478,566	344,839	475,948	341,262

Supplement disclosures of cash flows information

Non-cash items

Increase (decrease) in account payable

for purchase of equipment

1,464

(1,767)

1,464

(1,767)

Investment in a newly subsidiary payable

-

-

3,000

-

The accompanying notes are an integral part of the financial statements.

One to One Contacts Public Company Limited and its subsidiaries

Notes to consolidated interim financial statements

For the three-month period ended 31 March 2018

1. General information

1.1 Corporate information

One to One Contacts Public Company Limited (“the Company”) is a public company incorporated and domiciled in Thailand. Its parent company is Smart Corporation Public Company Limited which was incorporated in Thailand. The Company is principally engaged in providing customer contact center services. Its registered address is at 99/19, Moo 4, Software Park Building, 17th Floor, Chaengwattana Road, Klong Glur, Pak-Kred, Nonthaburi.

1.2 Basis for the preparation of interim financial statements

These interim financial statements are prepared in accordance with Thai Accounting Standard No. 34 “Interim Financial Reporting”, with the Company choosing to present condensed interim financial statements. However, the Company has presented the statements of financial position, comprehensive income, changes in shareholders’ equity, and cash flows in the same format as that used for the annual financial statements.

The interim financial statements are intended to provide information additional to that included in the latest annual financial statements. Accordingly, they focus on new activities, events, and circumstances so as not to duplicate information previously reported. These interim financial statements should therefore be read in conjunction with the latest annual financial statements.

The interim financial statements in Thai language are the official statutory financial statements of the Company. The interim financial statements in English language have been translated from the Thai language interim financial statements.

1.3 Basis of consolidation

These consolidated interim financial statements include the financial statements of One to One Contacts Public Company Limited and its subsidiaries and have been prepared on the same basis as that applied for the consolidated financial statements for the year ended 31 December 2017. There have been no structural changes related to subsidiaries during the current period except as discussed in Note 8 to the financial statements.

1.4 New financial reporting standards

(a) Financial reporting standards that became effective in the current year

During the period, the Company and its subsidiaries have adopted the revised financial reporting standards and interpretations (revised 2017) which are effective for fiscal years beginning on or after 1 January 2018. These financial reporting standards were aimed at alignment with the corresponding International Financial Reporting Standards with most of the changes and clarifications directed towards disclosures in the notes to financial statements. The adoption of these financial reporting standards does not have any significant impact on the Company and its subsidiaries' financial statements.

(b) Financial reporting standard that will become effective in the future

During the period, the Federation of Accounting Professions issued the financial reporting standard TFRS 15 Revenue from Contracts with Customers, which is effective for fiscal years beginning on or after 1 January 2019. Key principles of this standard are summarized below.

TFRS 15 Revenue from Contracts with Customers

TFRS 15 supersedes TAS 11 Construction Contracts and TAS 18 Revenue, together with related Interpretations. Entities are to apply this standard to all contracts with customers unless those contracts fall within the scope of other standards. The standard establishes a five-step model to account for revenue arising from contracts with customers, with revenue being recognized at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer. The standard requires entities to exercise judgement, taking into consideration all of the relevant facts and circumstances when applying each step of the model.

At present, the management of the Company and its subsidiaries is evaluating the impact of this standard to the financial statements in the year when it is adopted.

1.5 Significant accounting policies

The interim financial statements are prepared using the same accounting policies and methods of computation as were used for the financial statements for the year ended 31 December 2017.

2. Related party transactions

During the period, the Company and its subsidiaries had significant business transactions with related parties. Such transactions, which are summarised below, arose in the ordinary course of business and were concluded on commercial terms and bases agreed upon between the Company and its related parties. The pricing policies for these related party transactions are summarised as follows:

1. Sales and service prices are determined at market price, if there is unknown market price, sales price will be determined at cost plus a margin not over 15 percent. However, the pricing policy is subject to change depending on the type of business and market competition at the time being.
2. Outsourced Contact Center Services are determined at cost plus a margin not less than 10 percent.
3. IT service fees expenses to parent company are charged at the amount stated in the agreement which parent company sets base on cost plus a margin not over 5 percent.
4. Management fees and rental expenses are charged at the amount stated in the agreement.
5. Other service income and expenses are charged at a mutually agreed price.
6. Guarantee fee is charged between the parties at a rate of 0.3 percent per annum.
7. Directors and management's benefit expenses are charged as approved by shareholders' meeting or contractually agreed price.

(Unaudited but reviewed)

Significant business transactions between the Company and its related parties are as follows:

(Unit: Thousand Baht)

For the three-month period ended 31 March

	Consolidated financial statements		Separate financial statements	
	2018	2017	2018	2017
<u>Transactions with subsidiary company</u> (eliminate from the consolidated financial statements)				
Other income	-	-	131	218
<u>Transactions with parent company</u>				
Service income	142	267	142	267
Cost of services	147	276	147	276
Management fee expenses	1,200	1,200	1,200	1,200
IT service fee expenses	3,856	3,856	3,856	3,856
Other expenses	1	16	1	16
<u>Transactions with related companies</u>				
Sales and Service income	5,760	9,406	5,760	9,406
Purchase of goods and service	1,467	1,842	1,467	1,842
Acquisitions of fixed assets	8	-	8	-
Rental and utility expenses	2,445	3,138	2,445	3,138
Other expenses	211	239	211	239

The balances of the accounts as at 31 March 2018 and 31 December 2017 between the Company and its related parties are as follows:

(Unit: Thousand Baht)

	Consolidated financial statements		Separate financial statements	
	31 March 2018	31 December 2017	31 March 2018	31 December 2017
<u>Trade accounts receivable - related parties (Note 5)</u>				
Parent company	51	51	51	51
Related companies (related by shareholders and/or directors)	10,863	12,624	10,863	12,624
Total trade accounts receivable - related parties	10,914	12,675	10,914	12,675

(Unaudited but reviewed)

(Unit: Thousand Baht)

	Consolidated financial		Separate financial	
	statements		statements	
	31 March	31 December	31 March	31 December
	2018	2017	2018	2017
<u>Other receivables - related parties (Note 5)</u>				
Subsidiary companies	-	-	2,637	2,838
Total other receivables - related parties	-	-	2,637	2,838
<u>Accrued income - related parties (Note 6)</u>				
Subsidiary companies	-	-	43	43
Related companies (related by shareholders and directors)	1,671	2,456	1,671	2,456
Total accrued income - related parties	1,671	2,456	1,714	2,499
<u>Deposit - related parties</u>				
Related companies (related by shareholders and/or directors)	2,004	2,004	2,004	2,004
Total deposit - related parties	2,004	2,004	2,004	2,004
<u>Trade accounts payable - related parties (Note 11)</u>				
Parent company	75	75	75	75
Related companies (related by shareholders and directors)	2,081	3,162	2,081	3,162
Total trade accounts payable - related parties	2,156	3,237	2,156	3,237
<u>Other payables - related parties (Note 11)</u>				
Subsidiary company	-	-	3,000	-
Parent company	4,394	4,030	4,394	4,030
Related companies (related by shareholders and directors)	53	34	53	34
Total other payables - related parties	4,447	4,064	7,447	4,064
<u>Customer deposit - related parties</u>				
Related companies (related by shareholders and directors)	505	505	505	505
Total customer deposit - related parties	505	505	505	505

(Unaudited but reviewed)

Directors and management's benefits

During the three-month period ended 31 March 2018 and 2017, the Company had employee benefit expenses payable to their directors and management as below.

	(Unit: Thousand Baht)	
	Consolidated and Separate financial statements	
	For the three-month period ended 31 March	
	<u>2018</u>	<u>2017</u>
Short-term employee benefits	2,663	4,209
Post-employment benefits	15	26
Total	<u>2,678</u>	<u>4,235</u>

Agreements with related parties

Long-term rental and service agreements with related companies

- a) The Company entered into office space rental and facility service agreements with a related company for its operation. These contracts were expired in April 2020. The Company has to pay a monthly rental and service fee approximately Baht 0.8 million. (2017: Baht 0.8 million)

The commitment under the operating lease agreements with the related party are disclosed in Note 16.1 to the financial statements.

Service and management agreements with the parent company

- b) In January 2018, the Company entered into a one-year management agreement with Smart Corporation Public Company Limited, the parent company under which the Company has to pay a monthly service fee of Baht 0.4 million (2017: Baht 0.4 million).
- c) In May 2017, the Company entered into one-year information technology management agreement with Smart Corporation Public Company Limited, the parent company. Subsequently, on May 2018, the Company extended the service contract for a period of one-year, expiring on April 2019. The Company has to pay a monthly service fee of Baht 1.3 million (2017: Baht 1.3 million).

(Unaudited but reviewed)

3. Cash and cash equivalents

(Unit: Thousand Baht)

	Consolidated		Separate	
	financial statements		financial statements	
	31 March	31 December	31 March	31 December
	2018	2017	2018	2017
Cash	163	117	153	102
Bank deposits	478,403	486,378	475,795	483,597
Total	<u>478,566</u>	<u>486,495</u>	<u>475,948</u>	<u>483,699</u>

As at 31 March 2018, bank deposits carried interests between 0.10 and 1.30 percent per annum (31 December 2017: 0.10 and 1.30 percent per annum).

4. Temporary investment in trading securities

Movement of the temporary investment in trading securities account during the three-month period ended 31 March 2018 are summarised below.

(Unit: Thousand Baht)

	Consolidated and Separate financial statements
Balance as at 31 December 2017	<u>610</u>
Loss on change in value	<u>(280)</u>
Balance as at 31 March 2018	<u><u>330</u></u>

(Unaudited but reviewed)

5. Trade and other receivables

(Unit: Thousand Baht)

	Consolidated financial statements		Separate financial statements	
	31 March	31 December	31 March	31 December
	2018	2017	2018	2017
<u>Trade accounts receivable - related parties</u> (Note 2)				
Aged on the basis of due dates				
Not yet due	1,732	4,289	1,732	4,289
Past due				
Up to 3 months	5,921	5,477	5,921	5,477
3 - 6 months	2,778	2,752	2,778	2,752
6 - 12 months	483	157	483	157
Total trade accounts receivable - related parties	10,914	12,675	10,914	12,675
<u>Trade accounts receivable - unrelated parties</u>				
Aged on the basis of due dates				
Not yet due	62,314	58,209	61,725	57,742
Past due				
Up to 3 months	72,954	44,337	72,954	44,337
3 - 6 months	14,216	25,381	14,216	25,381
6 - 12 months	18,004	4,536	18,004	4,536
Over 12 months	74,645	74,645	74,645	74,645
Total trade accounts receivable - unrelated parties	242,133	207,108	241,544	206,641
Total trade accounts receivable	253,047	219,783	252,458	219,316
<u>Other receivables</u>				
Other receivables - related parties (Note 2)	-	-	2,637	2,838
Accrued interest income	1,419	-	1,419	-
Other receivables	4	121	4	121
Total other receivables	1,423	121	4,060	2,959
Total trade and other receivables	254,470	219,904	256,518	222,275

(Unaudited but reviewed)

On 2 November 2015, the Company filed a lawsuit with the Civil Court, seeking settlement of a government agency as a trade account receivable (unrelated party) that was past due totaling approximately Baht 78.4 million (included accrued income amounted to approximately Baht 3.7 million) for contact center service. On 21 November 2016, the Civil Court ordered that such government agency has to repay the full amount of debt, with interest charged, to the Company. Later, on 19 January 2017, the government agency appealed against the Civil Court's verdict and on 15 August 2017, the Appeal Court affirmed the judgment of the Court of First Instance and such government agency is to repay the full amount of debt, with interest charged, to the Company. Subsequently, on 13 September 2017, the government agency appealed against the Appeal Court's verdict and filed an appeal with the Supreme Court. And, on 3 January 2018, the Supreme Court accepted the government agency's appeal against the verdict of the Appeal Court. Presently, the case is under consideration of the Supreme Court. However, the Company's management believes that full settlement will be received. Therefore, as at 31 March 2018, the Company has not set aside any allowance for doubtful accounts for such debtor.

6. Accrued income

	(Unit: Thousand Baht)			
	Consolidated financial statements		Separate financial statements	
	31 March 2018	31 December 2017	31 March 2018	31 December 2017
<u>Accrued income - related parties</u> (Note 2)				
Aged on the basis of recorded dates				
Up to 3 months	1,671	2,456	1,714	2,499
Total accrued income - related parties	1,671	2,456	1,714	2,499
<u>Accrued income - unrelated parties</u>				
Aged on the basis of recorded dates				
Up to 3 months	56,489	76,093	56,489	76,093
3 - 6 months	78	204	78	204
6 - 12 months	66	-	66	-
Over 12 months	3,742	3,742	3,742	3,742
Total accrued income - unrelated parties	60,375	80,039	60,375	80,039
Total	62,046	82,495	62,089	82,538

(Unaudited but reviewed)

7. Other current assets

(Unit: Thousand Baht)

	Consolidated financial		Separate financial	
	statements		statements	
	31 March	31 December	31 March	31 December
	2018	2017	2018	2017
Withholding tax deducted at source	20,207	16,985	20,168	16,893
Prepaid expenses	11,410	12,375	11,306	12,335
Undue input value added tax	783	948	783	948
Others	1,284	1,036	1,284	1,036
Total	33,684	31,344	33,541	31,212

8. Investments in subsidiaries

Details of investments in subsidiaries as presented in separate financial statements are as follows:

(unit: Thousand Baht)

Company's name	Paid-up capital		Shareholding		Cost		Allowance for		Carrying amounts	
			percentage				impairment of		based on cost	
	31	31	31	31	31	31	31	31	31	31
	March	December	March	December	March	December	March	December	March	December
	2018	2017	2018	2017	2018	2017	2018	2017	2018	2017
			(%)	(%)						
One to One Professional Company Limited	Baht 1 Million	Baht 1 Million	100	100	1,000	1,000	(35)	(35)	965	965
One to One (Cambodia) Company Limited	440,000 USD	440,000 USD	100	100	14,821	14,821	-	-	14,821	14,821
Inno Hub Company Limited	Baht 3 Million	-	100	-	3,000	-	-	-	3,000	-
Total					18,821	15,821	(35)	(35)	18,786	15,786

8.1 Establishment of new company

On 23 February 2018 a meeting of the Board of Director of the Company passed a resolution to approve the establishment of a new subsidiary under the name "Inno Hub Company Limited.", to provide research and development related to software program, robot, equipment, tooling and artefact innovation, with a registered share capital totalling Baht 3 million (consisting of 300,000 ordinary shares of Baht 10 each) in which, the Company hold a 100 percent interest. The Company registered the establishment of the new subsidiary company with the Ministry of Commerce on 6 March 2018. The share capital is fully call-up in May 2018.

(Unaudited but reviewed)

9. Equipment

Movements of equipment account during the three-month period ended 31 March 2018 were summarised below.

	(Unit: Thousand Baht)	
	Consolidated financial statements	Separate financial statements
Net book value as at 31 December 2017	69,489	67,935
Acquisitions during the period - at cost		
Increase in accounts payable for purchase of equipment during the period	1,106	1,106
Cash paid for acquisitions of equipment	120	120
Total	1,226	1,226
Depreciation for the period	(7,112)	(6,838)
Exchange differences on translation of financial statements in foreign currencies	(65)	-
Net book value as at 31 March 2018	63,538	62,323

10. Intangible assets

Movement of intangible assets account (computer software) during the three-month period ended 31 March 2018 were summarised below.

	(Unit: Thousand Baht)	
	Consolidated financial statements	Separate financial statements
Net book value as at 31 December 2017	26,379	25,868
Acquisitions during the period - at cost		
Increase in account payable for purchase of intangible assets during the period	358	358
Cash paid for acquisitions of intangible assets	302	302
Total	660	660
Amortisation for the period	(1,293)	(1,249)
Exchange differences on translation of financial statements in foreign currencies	(22)	-
Net book value as at 31 March 2018	25,724	25,279

(Unaudited but reviewed)

11. Trade and other payables

(Unit: Thousand Baht)

	Consolidated		Separate	
	financial statements		financial statements	
	31 March 2018	31 December 2017	31 March 2018	31 December 2017
Trade accounts payable - unrelated parties	3,756	5,910	3,756	5,910
Trade accounts payable - related parties (Note 2)	2,156	3,237	2,156	3,237
Other payables - unrelated parties	4,468	1,382	3,892	1,338
Other payables - related parties (Note 2)	4,447	4,064	7,447	4,064
Accrued project cost	2,227	2,580	2,227	2,580
Accrued expenses	19,231	30,397	19,043	29,842
Total trade and other payables	<u>36,285</u>	<u>47,570</u>	<u>38,521</u>	<u>46,971</u>

12. Other current liabilities

(Unit: Thousand Baht)

	Consolidated		Separate	
	financial statements		financial statements	
	31 March 2018	31 December 2017	31 March 2018	31 December 2017
Undue output VAT	15,911	14,191	15,919	14,205
Value added tax payable	5,019	6,164	5,029	6,140
Others	2,825	1,983	2,583	1,966
Total other current liabilities	<u>23,755</u>	<u>22,338</u>	<u>23,531</u>	<u>22,311</u>

(Unaudited but reviewed)

13. Income tax

Interim corporate income tax is calculated on profit before income tax for the period, using the estimated effective tax rate for the year.

Income tax expenses for the three-month period ended 31 March 2018 and 2017 are made up as follows:

	(Unit: Thousand Baht)			
	For the three-month period ended 31 March			
	Consolidated		Separate	
	financial statements		financial statements	
	2018	2017	2018	2017
Current income tax:				
Interim corporate income tax charge	15	6,371	-	6,345
Deferred tax:				
Relating to origination and reversal of temporary differences	1,796	(609)	1,796	(609)
Income tax expense reported in the statements of comprehensive income	<u>1,811</u>	<u>5,762</u>	<u>1,796</u>	<u>5,736</u>

14. Earnings per share

Basic earnings per share is calculated by dividing profit for the period (excluding other comprehensive income) by the weighted average number of ordinary shares in issue during the period.

(Unaudited but reviewed)

15. Segment information

The Company and its subsidiaries are organised into business units based on its products and services. During the current period, the Company and its subsidiaries have not changed the organisation of their reportable segments.

The following tables present revenue and profit information regarding the Company and its subsidiaries' operating segments for the three-month period ended 31 March 2018 and 2017, respectively.

(Unit: Thousand Baht)

	For the three-month period ended 31 March									
	Outsourced Contact Center Services and System Maintenance		Turnkey Total Solutions		Total reportable segments		Adjustments and eliminations		Consolidated	
	2018	2017	2018	2017	2018	2017	2018	2017	2018	2017
Contract work and service income										
Revenue from external customers	161,048	230,104	1,205	1,180	162,253	231,284	-	-	162,253	231,284
Revenue from related parties	5,902	9,673	-	-	5,902	9,673	-	-	5,902	9,673
Total sales, contract work and service income	166,950	239,777	1,205	1,180	168,155	240,957	-	-	168,155	240,957
Cost of contract work and services	(137,675)	(191,689)	(1,064)	(885)	(138,739)	(192,574)	-	173	(138,739)	(192,401)
Segment profit	29,275	48,088	141	295	29,416	48,383	-	173	29,416	48,556
Other income									1,835	1,448
Selling expenses									(279)	(756)
Administrative expenses									(20,759)	(17,981)
Other expenses									(280)	-
Finance cost									(11)	(21)
Profit before income tax expenses									9,922	31,246
Income tax expenses									(1,811)	(5,762)
Profit for the period									8,111	25,484

(Unaudited but reviewed)

16. Commitments and contingent liabilities

The Company and its subsidiaries have commitments and contingent liabilities other than those disclosed in other notes to financial statements as follows:

16.1 Operating lease commitments

The Company and its subsidiaries have entered into several lease agreements in respect of the rental and services. The terms of agreements are generally between 1 and 3 years.

Future minimum lease payments required under these non-cancellable operating leases contracts were as follows:

	(Unit: Million)			
	Consolidated		Separate	
	financial statements		financial statements	
	31 March	31 December	31 March	31 December
	2018	2017	2018	2017
Currency: Baht				
Payable within				
1 year	24.9	29.3	24.8	29.3
2 - 3 years	16.5	20.0	16.5	20.0
	<u>41.4</u>	<u>49.3</u>	<u>41.3</u>	<u>49.3</u>
Currency: US dollar				
Payable within				
1 year	0.06	0.06	-	-
2 - 3 years	0.03	0.05	-	-
	<u>0.09</u>	<u>0.11</u>	<u>-</u>	<u>-</u>

(Unaudited but reviewed)

16.2 Guarantees

As at 31 March 2018, there were outstanding bank guarantees of approximately Baht 71.6 million (31 December 2017: Baht 74.9 million) issued by banks on behalf of the Company in respect of certain performance bonds as required in the normal course of business. The details of bank guarantees are as follows:

	(Unit: Million Baht)	
	Consolidated and Separate financial statements	
	31 March 2018	31 December 2017
Performance guarantees	71.3	74.6
Guarantee electricity use	0.3	0.3
	<u>71.6</u>	<u>74.9</u>

16.3 Foreign currency risk

The Company's and its subsidiaries' exposure to foreign currency risk arises mainly from advance to subsidiary and trading transactions that are denominated in foreign currencies.

The balances of financial assets and liabilities denominated in foreign currencies were summarised below.

Foreign currency	Consolidated		Separate		Contractual exchange rate	
	financial statements		financial statements			
	31 March 2018	31 December 2017	31 March 2018	31 December 2017	31 March 2018	31 December 2017
	(Million)		(Million)		(Baht per 1 foreign currency unit)	
Financial assets						
US dollar	-	-	0.07	0.08	31.0573	32.4342
Financial liabilities						
US dollar	0.05	0.02	0.05	0.02	31.4063	32.8472

(Unaudited but reviewed)

17. Fair value of financial instruments

As at 31 March 2018, the Company had the assets that were measured at fair value using different levels of inputs as follows:

	(Unit: Million Baht)
	Consolidated and separate financial statements
	<hr/> Level 1 <hr/>
Assets measured at fair value	
Held for trade investments	
Equity instruments	0.3

During the current period, there were no transfers within the fair value hierarchy.

18. Event after the reporting period

18.1 On 27 April 2018, the Annual General Meeting of the Company's shareholders, passed a resolution to approve a final dividend for 2017 of Baht 0.15 per share, or a total of Baht 42.0 million. The Company paid an interim dividend of Baht 0.08 per share, or a total of Baht 22.4 million, in September 2017, and is to pay the remaining of Baht 0.07 per share, or a total of Baht 19.6 million. Such dividend will be paid in May 2018 and will be record in the second quarter of 2018.

18.2 On 27 April 2018, a meeting of the Annual General Meeting of One to One Professional Company Limited, a subsidiary company, passed a resolution to approve the increase of its share capital from Baht 1 million (100,000 ordinary shares of Baht 10 each) to Baht 2 million (200,000 ordinary shares of Baht 10 each) through an issuance of addition 100,000 ordinary shares of Baht 10 each.

19. Approval of interim financial statements

These interim financial statements were authorised for issue by the Company's authorised directors on 7 May 2018.